In accordance with the Department of Labor and Industry's statute 326.0981, Subd. 11,

"This educational offering is recognized by the Minnesota Department of Labor and Industry as satisfying 1.5 hours of credit toward Building Officials and Residential Contractors continuing education requirements."

For additional continuing education approvals, please see your credit tracking card.

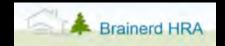
SOLAR ENERGY FOR AFFORDABLE HOUSING AND LOW-INCOME **ENERGY PROGRAMS**

PANELISTS:

DEANNA HEMMESCH —
 DIRECTOR, CENTRAL MINNESOTA
 HOUSING PARTNERSHIP



 JENNIFER BERGMAN – DIRECTOR, CROW WING COUNTY HRA



 KEVIN PELKEY — DIRECTOR, LAKES ÅREA HABITAT FOR HUMANITY

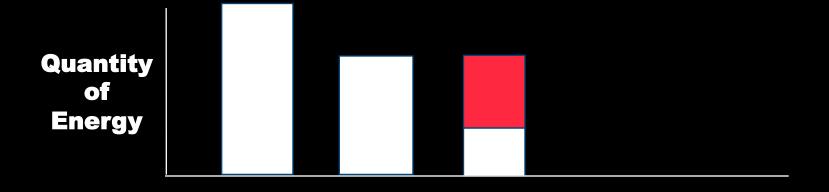


• JASON EDENS — DIRECTOR, RREAL



The Answer is NOT Solar...

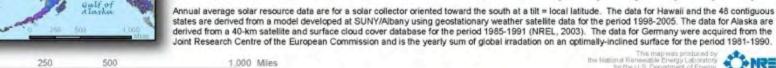
"Efficiency Before Renewables!"



- Conventional energy use
- Renewable energy use

The Pyramid of CONSERVATION residential version AN ALLETE COMPANY Solar Electric "A Foundation in Energy Efficiency" Renewable options Wind Windows Replacement Heat Pumps Furnaces Heating and Cooling Air Conditioning Drain Water Heat Recovery Water Heating Sm-**Pak Solar Thermal Insulation & ventilation Attic Walls Foundation Dishwasher Clothes Washer Appliances Refrigerator Dehumidifier Attic Walls Foundation Caulking Air Sealing Weather Stripping Seal Attic Bypasses Lighting **CFLs** LED **Fixtures** Low-Cost No-Cost Improvements & Plug Load Energy Choices Temperature Settings **Turning Things Off** TVs **Appliances** Computers Game Systems Understanding In-Home Energy Audit Home Energy Yardstick

Solar Resource: United States and Germany Germany GULFOFMEXICO CANADA kWh/m²/Year Bering



SOLAR ASSISTANCE: SOLAR HEAT FOR LOW-INCOME FAMILIES ON **ENERGY ASSISTANCE** JASON EDENS, DIRECTOR RURAL RENEWABLE ENERGY ALLIANCE





A condition under which someone is unable to meet their home energy needs due to income and rising fuel prices.

Hore than 15% of utility consumers in the United States are affected by fuel poverty. This is a crisis that affects everyone.

WHO IS AFFECTED





Those living in fuel poversy are more. likely to suffer heat satcle, heat: attack hypothermia tidney failum expiratory disease. These costs see put on the cas-payer as many of those is fuel poverty to not have adequate applies to healthcare.



MORE POLLUTION

Many fuel poor homes rely on forms of familifuels to help their former. Access to renewable energy world allevises the rise in pollution and the health tale associated with pollution.



ECONOMIC BURREN

Sibilities is spent servally to cotrad utility de bes. When fael poo horses carnot pay the it debts to cost is dele fred to the bargayer. Weatherized and energy efficien homes and the ability to pay any bills would save nearly \$6 bill be

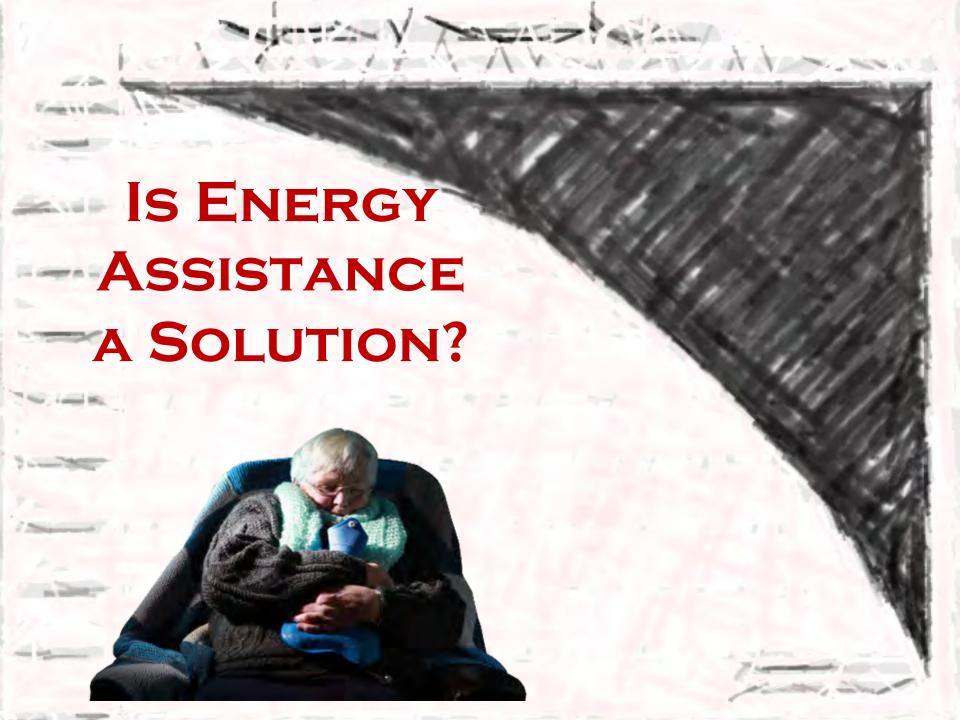
ENERGY ASSISTANCE:

\$100MILLION ANNUALLY IN MINNESOTA!

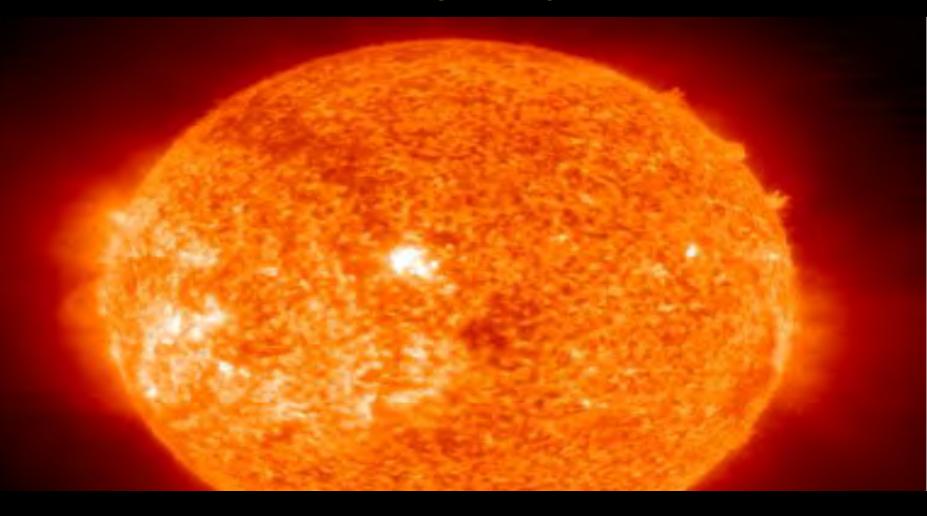
NATIONWIDE...?

\$5 BILLION ANNUALLY





Part of the

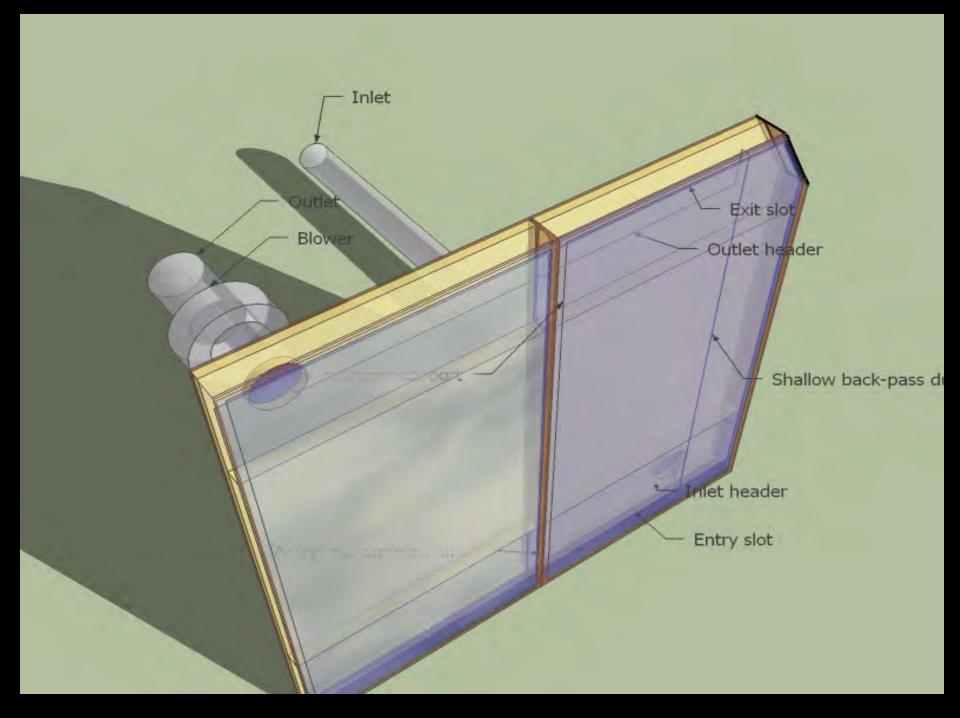


SOLUTION!

Solar Assistance



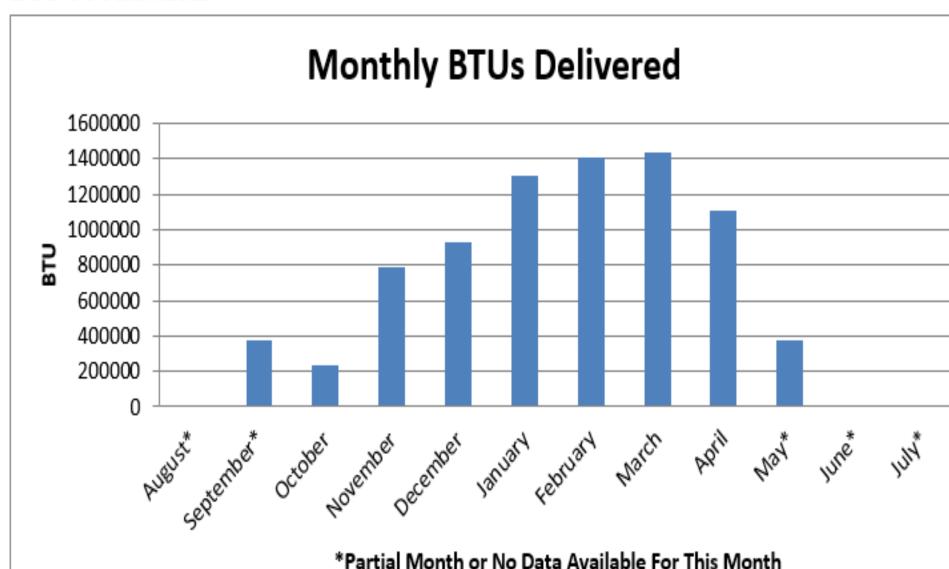
Solar Heat for Low-income Families on Public Energy Assistance





System Performance

BTU Production



Month	BTUs Delivered	Total BTUs Available	Percentage of BTUs Delivered	Maximum Collector	Maximum
		Available	bios Delivered		House
				Temperature	Temperature
				(°F)	(°F)
August*	-	-	-	-	-
September*	377477	777434	48.6%	200.9	82.9
October	236277	2372073	10.0%	283.2	84.3
November	787783	1180578	66.7%	280.1	83.2
December	930925	942028	98.8%	133.3	81.0
January	1308590	1323721	98.9%	139.2	79.7
February	1405078	1430139	98.2%	136.4	82.1
March	1436570	1468928	97.8%	140.7	85.3
April	1110805	1139383	97.5%	139.2	83.7
May*	377477	777434	48.6%	200.9	82.9
June*	-	-	-	-	-
July*	-	-	-	-	-
Total or	7970984	11411718	69.8%	283.2	85.3
Maximum					

^{*}Partial Month or No Data Available

2014 Results

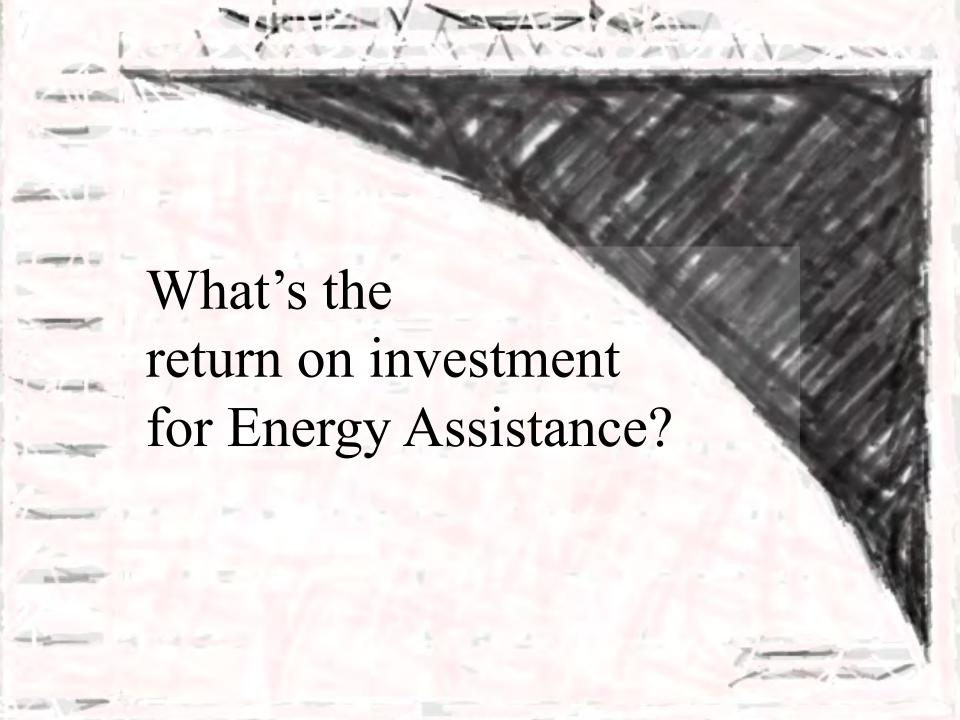
60 Low-income Families Empowered with Solar Energy!

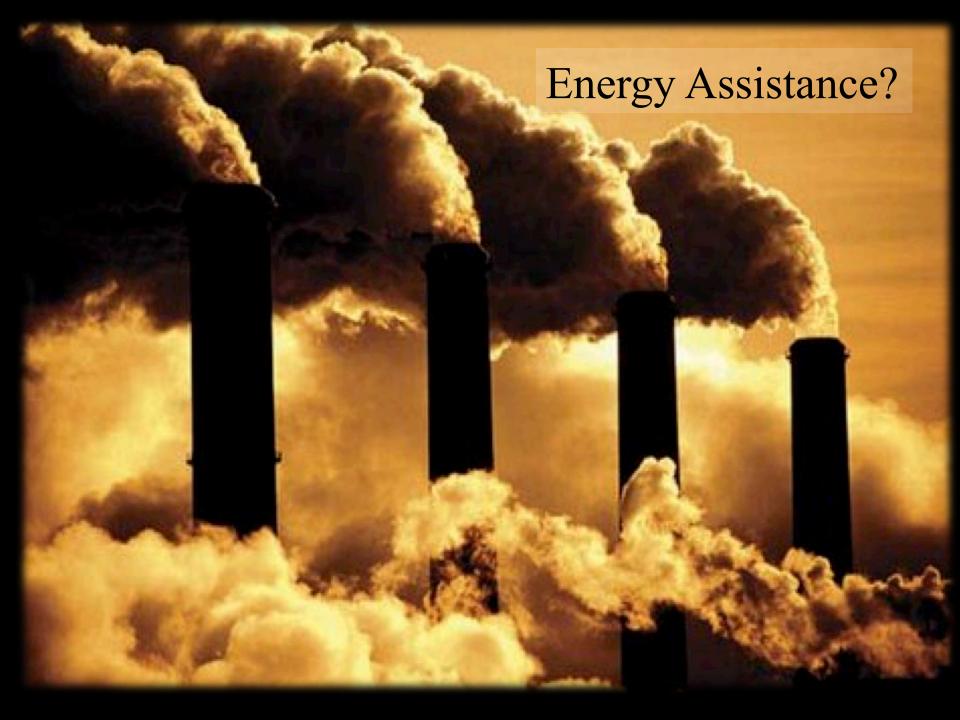
ND, IA, WI and MN

400 Families



Empowered!













Sprucewood Townhomes



Lower income workforce housing - Baxter, MN
A Central Minnesota Housing Partnership Project
Deanna Hemmesch



Sprucewood Townhomes 40 kW PV System



How we came to incorporate Solar Energy?

- Part of the Resilient Region work in Region 5.
- Resilient Region is an EPA-HUD funded regional sustainable planning project in Crow Wing, Cass, Todd, Wadena and Morrison Counties
- It assisted in fulfilling the Resilient Region goals by incorporating renewable energy.

A Sprucewood snapshot:

- Consists of 36 townhome back-to-back units.
- Designated affordable to low and moderate income households (60% of the area median income or less).
- 4 units were designated for homeless households.
- The land purchased was a piece of foreclosed property.
- Included renewable energy.
- City supported the project with Tax Increment Financing.

Sprucewood Financing:

- The project received the following income to make this idea a reality.
- Received an allocation of tax credits from MN Housing.
 - Low Income Housing Tax Credit Equity: \$5,187,886
 - Energy Credit Equity: \$46,093
 - 1st Mortgage through Minnwest Bank: \$815,405
 - Deferred Developer Fee from owner: \$143,662
 - Total Development Cost: \$6,193,006

How Does the Solar Energy Work at Sprucewood?

- All of the solar panels are tied to the house meter on each of the 3 separate buildings.
- The energy produced is purchased by Crow Wing Power and is netted against what is consumed by the house meter.
- This has been producing a credit to the property.

Sprucewood Savings So Far:

- From when the first building came on line in July 2014 through January 2015, the buildings have produced a credit of: \$948.81.
 - Building 1 (12 unit complex) came on in July 2014 has a credit of: \$449.19
 - Building 2 (8 unit complex) came on in August 2014 has a credit of: \$134.41
 - Building 3 (14 unit complex) came on in October 2014 has a credit of: \$365.21
- These credits were not initially figured into the operating cost of the project.

Long Term Benefits:

- Due to the unanticipated credit, we will be able to keep rents lower.
- Use of renewable energy is good for the environment.
- Getting a history of what solar energy can do to a low income project and incorporate that into other projects.

Lessons Learned:

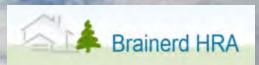
- Snow on the solar panels that are on the roof can reduce production.
- We have not had a very sunny winter and so the solar energy is not netting as much in the winter months.
- The project has not been in service long enough to see all of the pros and cons of what the solar energy can do for the project.
- The online data monitoring feature is useful.
- The monitoring feature also shows carbon offset for the month.

USING SOLAR ELECTRICITY (PV) TO STABILIZE ENERGY COSTS FOR LOW-INCOME RENTALS:

JENNIFER BERGMAN **CROW WING COUNTY AND BRAINERD HRA**

RESIDENTIAL GRID-TIED PV SYSTEMS FOR LOW-INCOME RENTAL UNITS **A COLLABORATIVE** PROJECT INCLUDING

- BRAINERD HRA
- RREAL
- BRAINERD PUBLIC UTILITIES
- REGION FIVE DEVELOPMENT COMMISSION
- RESILIENT REGION
- Conservation Corps of Minnesota



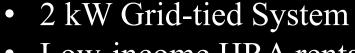








Cumulative Cash Flow



\$8,000.00

\$6,000.00

\$4,000.00

\$2,000.00

\$0.00

(\$2,000.00)

(\$4,000,00)

(\$6,000.00)

- Low-income HRA rental unit
 - Stabilizes electrical costs which are born by renter
 - Positive environmental impacts
 - Numerous organizational and societal benefits
- \$11,000 in savings over service life to low-income household!
 Installed cost of approx. \$9000
- Installed cost of approx. \$9000



USING SOLAR ELECTRICITY AND SOLAR HEATING TO ENSURE AFFORDABLE HOUSING: KEVIN PELKEY

LAKES AREA HABITAT FOR HUMANITY



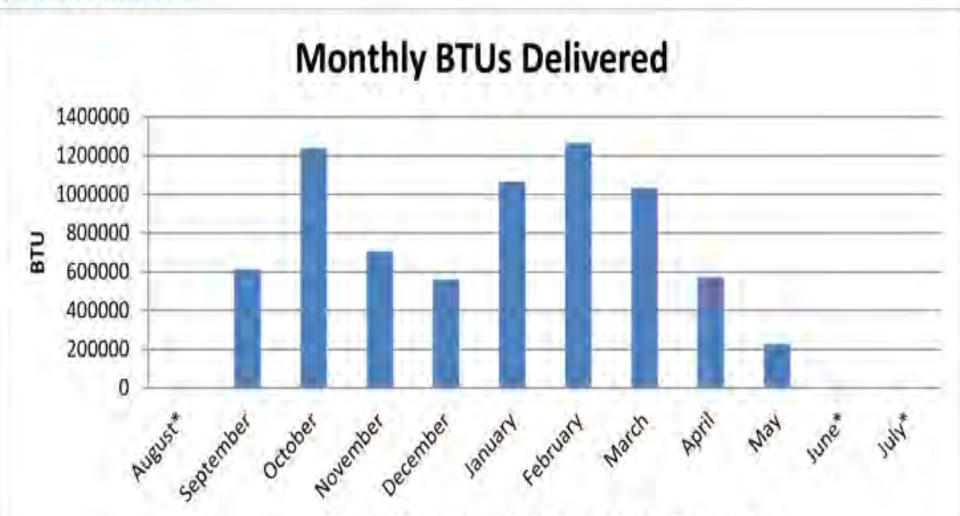


systems for new homeowners.



System Performance

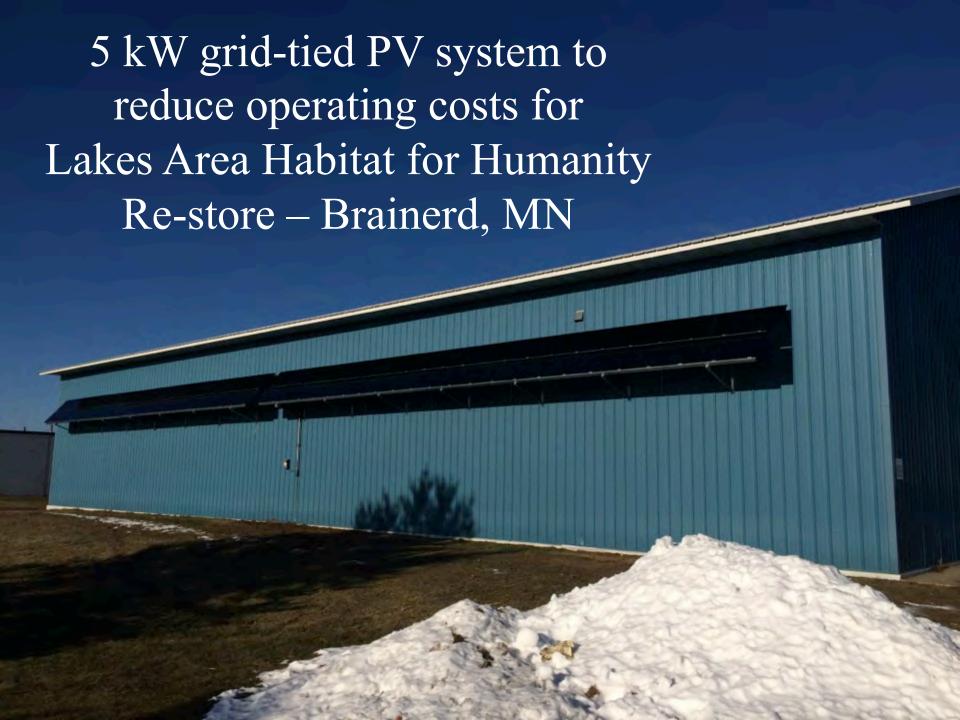
BTU Production



*Partial Month or No Data Available For This Month

Month	BTUs Delivered	Total BTUs Available	Percentage of BTUs Delivered	Maximum Collector	Maximum House
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Temperature	Temperature
				(°F)	(°F)
August*	-	-	-	-	-
September	613020	944665	64.9%	238.5	79. 1
October	1238426	1245701	99.4%	162.4	74.7
November	703753	708219	99.4%	171.6	75.4
December	561219	564196	99.5%	171.1	75.6
January	1065927	1072586	99.4%	171.1	79.3
February	1265475	1271635	99.5%	172.6	78.2
March	1031786	1041946	99.0%	163.2	75.1
April	572346	586674	97.6%	130.0	74.4
May	230168	451371	51.0%	153.4	80.0
June*	-	-	-	-	-
July*	-	-	-	-	-

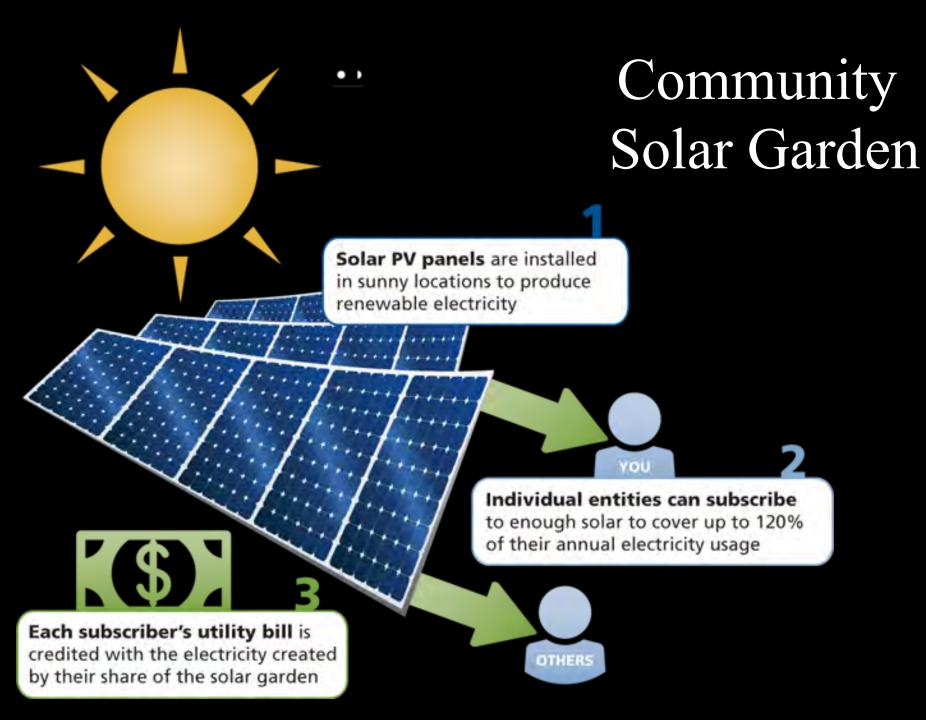






COMMUNITY SOLAR FOR COMMUNITY ACTION: A NEW MODEL FOR LOW-INCOME ENERGY ASSISTANCE! JASON EDENS, DIRECTOR

RURAL RENEWABLE ENERGY ALLIANCE







Community
Action Agencies
administer energy
assistance and
weatherization
across the State of
Minnesota and
throughout the
nation.

Energy Assistance Today!

Dept of Health and Human Services provides energy assistance funding to each state. Each state gives funding to regional service providers to manage and provide energy assistance at local level. Service providers give funds to utilities on behalf of energy low-income households and individuals.









When each **Community Action** Agency is empowered with community solar gardens, we will have greater resiliency for our low-income communities and the families they serve!



The Power to make a difference



Making Solar Energy Accessible to Communities of All Income Levels

Thank you for your support!

