

EV Charging Strategies



Jukka Kukkonen, PlugInConnect, LLC jukka@pluginconnect.com



Portion of the work presented here was funded by Department of Energy and Minnesota Pollution Control Agency

www.PlugInConnect.com

What do I do:

 Plug-in vehicle market and business development www.PlugInConnect.com

 Charging information for condos and apartment buildings www.MultiHousingCharging.com

Charging information for workplaces www.WorkplaceCharging.com

MN Plug-in Vehicle Owners' Circle www.pluginconnect.com/mnpevowners.html

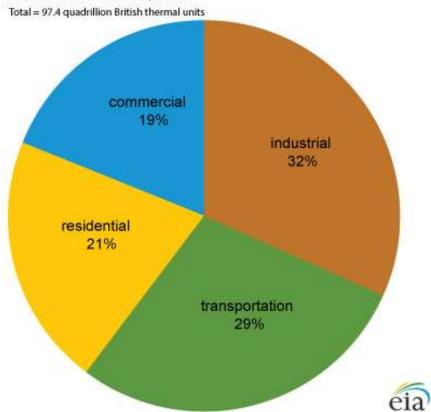
EV market expert at Fresh Energy www.Fresh-Energy.org





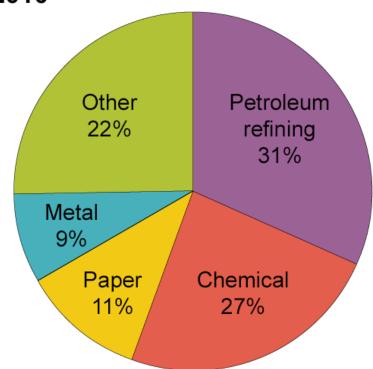


Share of total U.S. energy consumed by end-use sector in the United States, 2016



Note: Sum of individual percentages may not equal 100 because of independent rounding. Source: U.S. Energy Information Administration, *Monthly Energy Review*, Table 2.1, April 2017, preliminary data

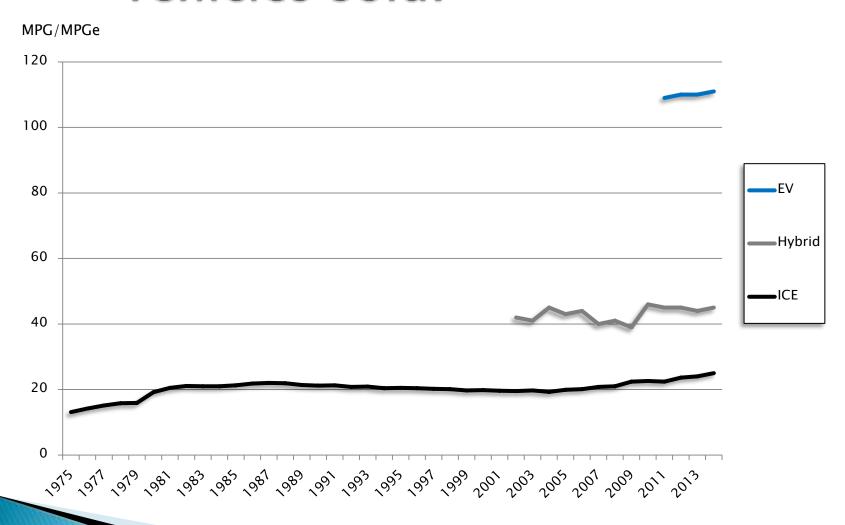
Energy use by type of industry, 2010¹

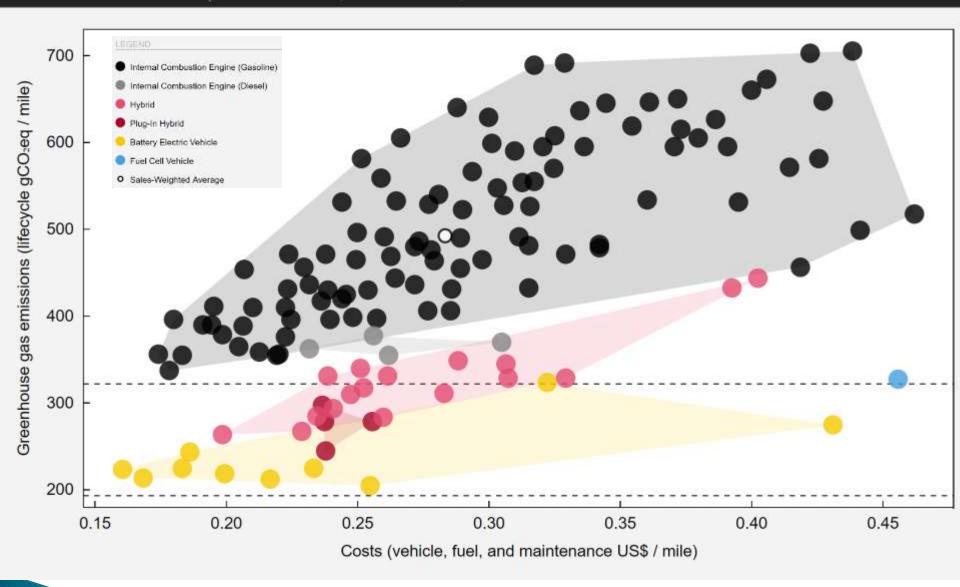


Source: U.S. Energy Information Administration, Manufacturing Energy Consumption Survey 2010, Table 1.2 (March 2013)

¹Includes all use of energy and fuels; excludes shipments of energy sources produced onsite.

Average fuel economy for new vehicles sold.





Electric era in transportation is coming.

- Over 650,000 plug-in vehicles on US roads.
- About 5500 PEVs in MN. Over 30 million gas free miles in 2016.



- Very high satisfaction: Over 90% of owners say their next vehicle will be a PEV too.
- People are hesitant to try new things but we are approaching the tipping point.

Sales forecasts

November / 2016

Different possible adoption curves

Base case curve

 Meets general fleet emission targets

— Regulatory-driven curve

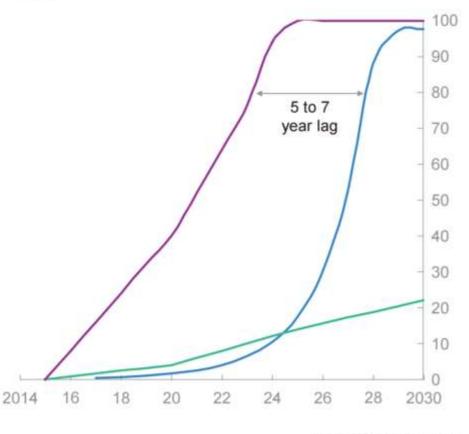
- 100% of light vehicle sales to be electric by 2025 (e.g., Seamless Mobility)
- Based on Norway's intentions

— Innovation and imitation curve

- Assuming early adopter and imitation effect
- Speed of adoption and imitation based on historic sales, and the relative cost of ICE versus EV's

Electric vehicle as share of car sales



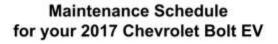


SOURCE: BNEF and McKinsey analysis

EV Technology Fun Facts

- ▶ EV drivetrain technology is four times more efficient than the traditional ICE drivetrain
- Nearly instantaneous heaters provide cozy winter driving
- Preheating offers a new level of comfort
- Electric 4WD is more efficient than 2WD
- More torque means better performance
- Whisper quiet powertrain moves the world's quickest family sedans and SUVs.
- DC Fast Charging provides quick range extension
- Zero local emissions greatly improves the air quality
- Solar and wind can power your drive
- Autonomous vehicle technology is advancing fast

EV maintenance advantage





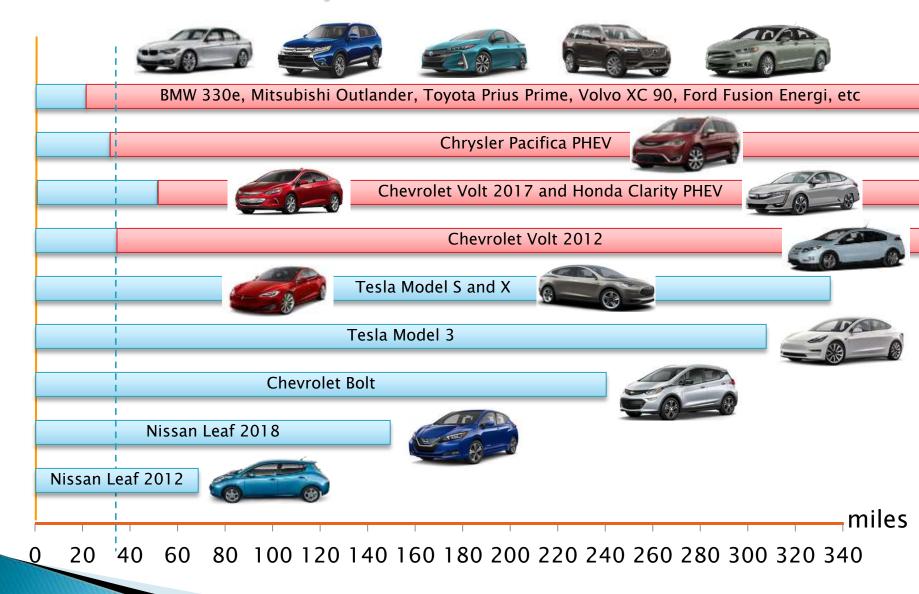


Maintenance Schedule for your 2016 Chevrolet Cruze Limited



Certified Service	7,500 miles	15,000 miles	22,550 miles	30,000 miles.	27,500 miles	45,000 miles	52,550 miles	#0,000 miles	67,500 miles	75,000 miles.	82,500 miles	90,000 miles	\$7,500 miles	105,000 miles	112,500 miles	120,000 miles	127,500 miles	135,000 miles	142,500 miles	150,000 miles
Rotate tires, if recommended for the vehicle, and perform Required Services. Check engine oil level and oil life percentage. Change engine oil and filter, if needed.	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Replace passenger compartment air filter (or 2 years, whichever comes first).			1			1			1			1			1			1		
Replace engine air cleaner filter (or every 4 years, whichever occurs first).						1						1						1		
Replace spark plugs and inspect spark plug wires.													1							
Replace spark plugs. Inspect ignition colls boots. (Applies to: 1.4 L.)								1								1				
1.8L Engine Only. Rplace timing belt, idler pulley, and timing belt tensioner (or every 3 years, whichever comes first). (Applies to: 1.8 L)													1							
Change automatic transmission fluid, if equipped. If filter is serviceable, change filter. (Applies to: Severe)						1						1						1		
Change manual transmission fluid: (Applies to: Manual, Severe)						1						1						1		
Drain and fill engine cooling system (or every 5 years, whichever comes first).																				1
Change brake fluid (or every 3 years, whichever occurs first).						1						1						1		
Change clutch fluid (or every 3 years, whichever occurs first). (Applies to: Manual)						1						1						1		
Inspect evaporative control system.						1						1						1		
Inspect engine accessory drive belts for flaying, excessive cracks or obvious damage (or every 10 years, whichever occurs first).																				1

Choose your ride!



Photos: Vehicle manufacturers

www.PlugInConnect.com

Plug-in vehicle types

- Plug-in Hybrid Electric Vehicle (PHEV)
 - First miles (10-50 miles) electric and then ICE turns on and takes you further (300-500 miles)
 - Examples: Chevrolet Volt, Mitsubishi Outlander PHEV, Toyota Prius Prime





- Battery Electric Vehicle (BEV)
 - All miles always electric (Range 80-335 miles)
 - Examples: Chevrolet Bolt, Nissan Leaf, BMW i3, Tesla Model S, X

Models available in Midwest



www.PlugInConnect.com

	Manufacture	er		ou.	100	500 0			Rang	e		Charg	ing speed (miles/hr)		Performance		
Name	Model	Photo	Seating	PEV Type	Battery size (kWh)	Base MSRP	Federal tax credit	Price after federal tax credit	Electric Range (miles)	Total Range (miles)	Level 2 Charging Rate (kW)	Level 1 120v	Level 2 240v	DCFC 400+v	MPGe/MPG	Top Spd (mph)	Accel. 0-60 mph (sec)	Crasi Ratin
Audi	A3 E-Tron		5	PHEV	9	\$38,900	\$4,168	\$34,732	17	430	3.3	4	8	N/A	86/39	130	7.6	NR
BMW	13		4	BEV	33	\$43,600	\$7,500	\$36,100	114	114 (180)	7.4	5	27	166	124 (39)	93	7.0	4 star
BMW	i8		4	PHEV	7.2	\$141,000	\$3,793	\$137,207	15	330	3.3	3	7	N/A	76/28	155	4.2	NR
8MW	X5 xDrive40e		5	PHEV	9	\$62,100	\$4,700	\$57,400	14	540	3.3	2	5	N/A	56/24	130	6.5	NR
BMW	330E		5	PHEV	7.6	\$43,700	\$4,000	\$39,700	14	350	3.7	3	8	N/A	72/31	130	5.9	NR

www.PlugInConnect.com/mnpevmodels.html

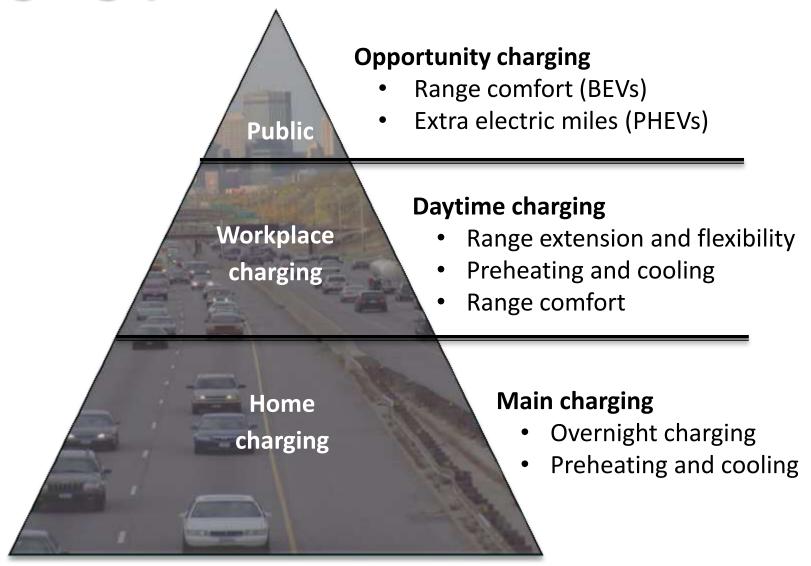
		~ * .					7											
Nissan	Leaf		5	BEV	30	\$30,680	\$7,500	\$23,180	107	107	3.3 or 6.6	5	11 or 22	152	114	90	10.1	5 star
Porsche	Panamera S E-hybrid		2	PHEV	9.4	\$77,000	\$4,752	\$72,248	16	540	3	3	6	N/A	65/25	167	5.2	NR
Porsche	Cayenne S E-hybrid		5	PHEV	10.8	\$93,000	\$5,300	\$87,700	14	480	3	3	6	N/A	65/25	151	5.4	NR
Tesla Motors	Model S		5	BEV	60 - 100	\$68,000	\$7,500	\$60,500	210-315	210-315	10 or 20	4	60	375	101	155	2.8	5 star
Tesla Motors	Model X	6 0	7	BEV	75 - 100	\$90,000	\$7,500	\$82,500	238-289	238-289	10 or 20	4	55	341	92	155	3.2	5 star
Toyota	Prius Prime	0 0	4	PHEV	8.8	\$27,100	\$4,500	\$22,600	25	640	3.3	6	13	N/A	133/54	155	3.2	NR
Volvo	XC90 T8		7	PHEV	9	\$69,000	\$4,600	\$64,400	14	350	3.3	2	5	N/A	53/25	125	5.9	NR
		The same of the sa	9													_	4	_

This table was updated in December 2016 by Jukka Kukkonen, PluginConnect.

Photos and information sources: Manufacturers' websites and www.fueleconomy.gov

More info: www.pluginconnect.com/MNpevmodels.html

Charging patterns



How to charge an EV?

Level 1 120 Volt Level 2 240 Volt

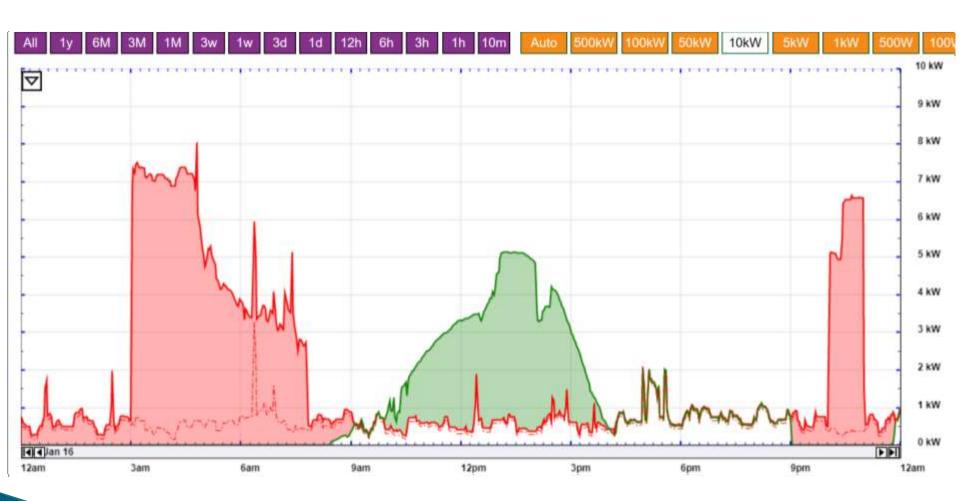


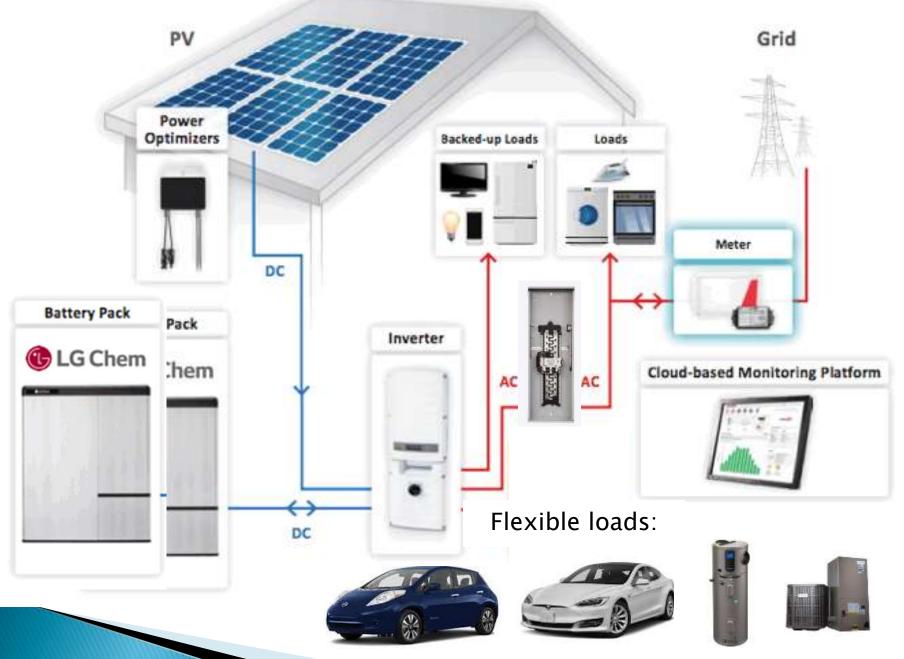






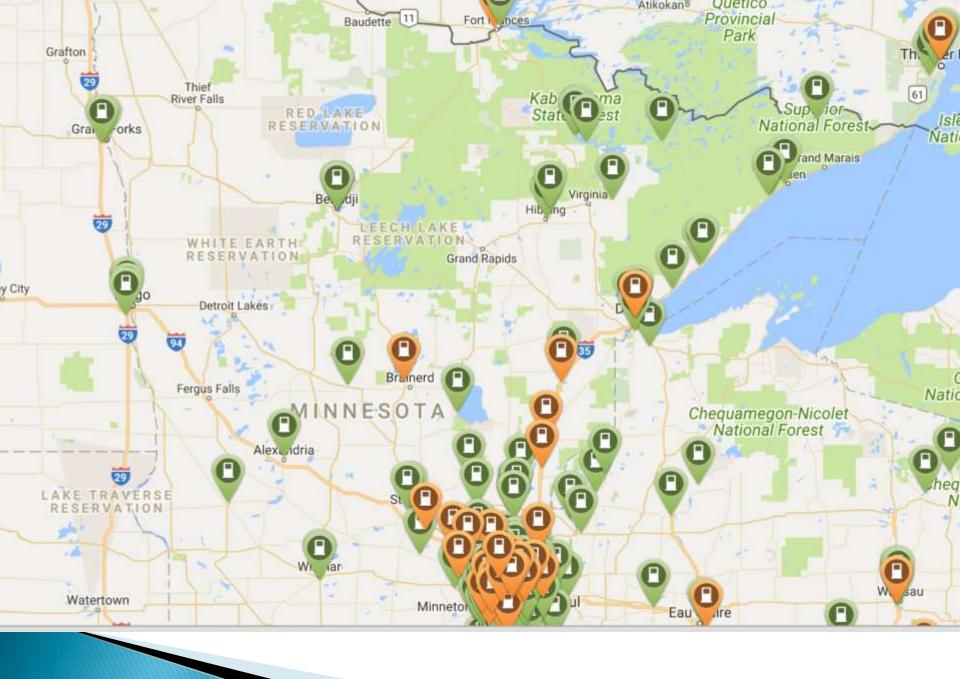
Residential household





www.PlugInConnect.com





EV Charging for Multi-Housing and Commercial Properties







www.PlugInConnect.com

BENEFITS FOR BUILDING OWNERS / MANAGERS

- New service product
- Client attraction and retention
- Future proofing the property
- LEED points
- Property value increase
- Green credentials and publicity

How to future proof your property?

California Green Building Standards Code 2014

- Residential buildings
 - 3 % of parking spots
 - 208/240V 40A circuit breaker
 - Conduit that can carry 208/240V 80A wiring
- Cost estimates:
 - \$53 for single family homes
 - \$110 for multi housing buildings

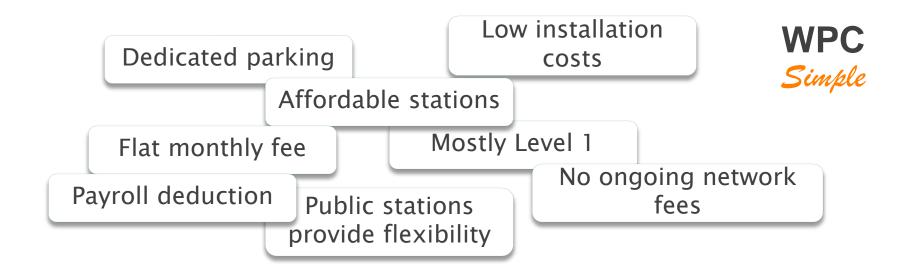
Considerations

- Electrical service
- Breaker panel capacity
- Future expansion
- Proximity to the electrical service
- Safety
- Cord management
- Connectivity
- Lighting
- Signage





Workplace Charging Simple concept



Resources



A growing number of people are choosing to drive electric vehicles and plug-in hybrids. These vehicles need to be charged at home rather than filled up at the gas station. In single family homes, EV charging systems are very straightforward to choose and install. Multi housing charging (MHC) can



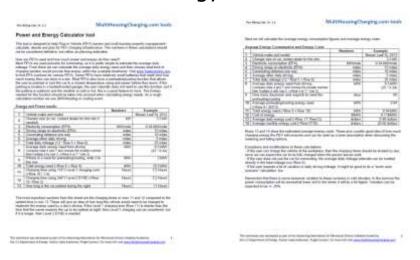
Multi Housing Charging worksheet



Metering and Payment Systems Table



Power and Energy Calculator tool

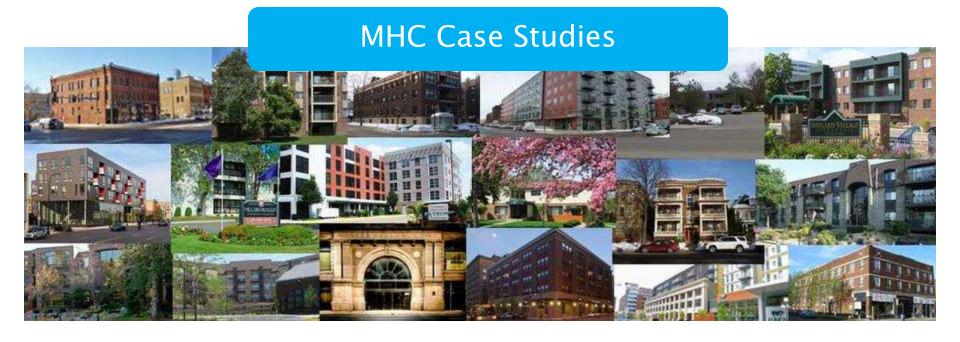


Metering and Payment Systems table

	Description	Who does billing	Compo- nents needed	Communi- cation connec- tions	Installation costs	Extra ongoing costs	Time of Day metering possible	Pros	Cons
1	Connected to homeowner's existing meter	Utility	Conduit and wiring	No	Low	No	Yes	Simple, no extra costs	None
2	New, EVSE dedicated, utility meter	Utility	Meterbox, meter, conduit and wiring	Utility company covers	Moderate, depending on utility company setup charges	Monthly service charge from utility	Yes	Relatively simple, utility does the metering and billing	Some extra installation and ongoing costs
3	Submetering	Building manager	Meterbox, meter, conduit and wiring	Depending on the type of meter used	Higher, extra cost from submeter	Potentially communication costs, billing labor	Yes	As accurate as utility metering	Building manager has to do the metering and billing
4	Flat billing with annual submetering based adjustment	Building manager	Meterbox, meter, conduit and wiring	Depending on the type of meter used	Higher, extra cost from submeter	Potentially communication costs	Yes	As accurate as utility metering in the long term, but less billing labor than option 3	Building manager has to do the metering and billing
5	Flat billing with estimate	Building manager	Conduit and wiring	No	Low	No	No	Simple, cheap system	Inaccurate, no time of day option, does not take into account charging outside of home
6	Third party system and billing	Service provider	Conduit, wiring and advanced EVSE	Yes	Varies based on the service provider	Yes, often consisting of flat annual service fee + percentage of billing	Yes	Simple for building manager and user, provides more data, enables multiple users	Expensive, ongoing costs can in some cases be more than electricity costs

Sharing experiences

Over 20 case studies from the Twin Cities



www.multihousingcharging.com/case-studies.html

Q&A+0

For more information visit:

PlugInConnect.com MultiHousingCharging.com WorkplaceCharging.com

Jukka Kukkonen, PlugInConnect, LLC jukka@pluginconnect.com